



2019 Annual Report

ACCESS:
SUPPORTS FOR LIVING



Dear Friends,

In 2019 more than 1500 people made up the incredible team at Access: Supports for Living and served over 11,000 of our friends and neighbors across the Hudson Valley. They did this 24 hours a day, 7 days a week sharing with them, their families and their friends, both their-moments of crisis and of triumph.

As we adapt and innovate to meet the challenges in our community and the changes in our field, our core values and mission remain steadfast: to help people live the healthiest and fullest lives possible. This is our constant, our strength, and our true north.

Until this past December there was another constant at Access – Amy Anderson-Winchell, LCSW. Under her leadership, and with the support of our immediate past Board Chair, Todd Kelson, Access saw unprecedented growth, both in services provided and people served. We face the future from a position of strength because of their vision. We wish Amy much happiness in her retirement and give Todd our gratitude for his service.

As we close the chapter on another successful year of serving the Hudson Valley, we wish to stop and give thanks to all who have supported Access in its work; our elected officials, community leaders and advocates and the numerous, generous donors for whom we are so grateful. Lastly, we wish to thank the people we support and their families who have put their trust in us and the work we do.

We look forward to the continued success of both our organization and the people we serve.

Sincerely,

A handwritten signature in black ink that reads 'Ron J. Colavito'.

Ronald J. Colavito
President & CEO

A handwritten signature in black ink that reads 'Thomas Buchanan'.

Thomas Buchanan
Board Chair

Access: Supports for Living Inc.

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Access: Supports for Living Foundation Inc.

Board of Directors

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Todd Kelson, Past Chair, Access Board (ex officio)
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Bettina Sturm
Carolyn Zazzarino

Wellness & Recovery

The cornerstone of our programs and the heart of our work is an unshakeable belief in the strengths of both the adults, children, and families we serve. That's why we are constantly evolving and innovating to at once meet our community's changing needs and promote a culture of wellness, recovery, acceptance, and opportunity.

More than 4000 adults and children walked through the doors of our Community Counseling Centers in Newburgh and Middletown in 2019, and another more than 5000 were served through Mobile Mental Health Services in Orange and Ulster Counties.


Each person's path to recovery is as unique as they are. We're grateful to continue to be a part of that, in whatever way we are invited to do so.

Mental Health & Substance Use Urgent Care

With the support of a grant through the US Substance Abuse and Mental Health Services Administration (SAMHSA), nearly 1500 people used Access's Mental Health and Substance Use Urgent Care in 2019, which opened on May 1. More than half of the people seen were new to Access's services, and about one-third were seeking support for a short-term, bridge prescription to fill a need until they can be seen by their regular provider, saving healthcare costs and improving outcomes by preventing unnecessary emergency department utilization. The walk-in, no referral needed service is offered to everybody regardless of where they live or their ability to pay.



Nearly 1500 people visited Access's Mental Health & Substance Use Urgent Care



+ 68 Units of Supported Housing across the Hudson Valley

It Started with Employment

Meaningful employment is a key factor in wellness, that's why, in 1963, seven families founded the agency that would become Access: Supports for Living. They were parents of children with disabilities who believed that their children could find purpose and be valued and valuable members of the community.

Today, Access supports more than 450 adults with disabilities in meaningful employment. This includes work at the Access: Business Solutions manufacturing facility producing hearing protection for the US military and on government contracts providing critical services, like janitorial and food service, to students, soldiers, government staff, and thousands of people each year using rest areas along Interstate 84. The surplus from these contracts supports Access's work in other areas, including behavioral health and work with children and families.

The Healing Power of Home

At Access, we know that, for many, recovery begins with home. Our commitment to expand opportunities for supported housing continued in 2019. Over 200 people, including families with children, received the supports they need to maintain safe, stable homes. This included expansion of our work supporting people with a history of homelessness through the Empire State Supported Housing Initiative, with the addition of 32 apartments across Orange, Ulster, Dutchess, and Sullivan Counties.

Independence & Health

For over 500 people with intellectual and developmental disabilities across the Hudson Valley, Access's team of dedicated Direct Support Professionals, Community Habilitation, and Day Habilitation Staff were critical to supporting their health and promoting their independence. Whether in a home staffed by dedicated, caring professionals 24/7 or living at home alone or with family, people living with a range of challenges, including medical complexities, lived lives of choice and independence in 2019.

Strong Children, Strong Communities

In partnership with counties across the Hudson Valley, Access provided vital support to over 1500 children and families facing extraordinary challenges, including those often associated with poverty – interaction with child welfare system, foster care, and family courts. Our goals in these services are clear, but not simple: keep children safe and keep families whole. You won't often see the dedicated, compassionate team working in these programs in their offices; they work in the community, in family's homes, or wherever is needed to meet children and families where they are and provide the support that builds healthy, strong, resilient children.

138 young adults transitioning out of the foster care system were supported back into the community from a higher

More than 480 families worked with Access to prevent child abuse and neglect and keep children home and safe

Healthy Families helped more than 550 children and their families get the best start at a healthy life

Our Children Can't Wait

We know that the best intervention is early intervention. Yet for far too many children in the Hudson Valley, access to screening, assessment, and treatment for behavioral challenges and developmental disabilities, including autism, is too difficult.

In early October 2019, Access launched the campaign to fund the first project of the Access: Center for Education – a project to bring advanced screenings, treatments, and services to children and their families. We called it "Our Children Can't Wait."

Thanks to the generous support of the Kaplan Family Private Foundation and many others, we reached our funding goal for this program to launch in 2020.

Path to 1000 Jobs

In 2019, Access and Access: Business Solutions launched a new campaign – Path to 1000 Jobs. It is our commitment to support people with a range of disabilities and those working toward or in recovery from behavioral health challenges to find and keep meaningful employment. It's an audacious goal, but working with partners, like the Hudson Valley Economic Development Corporation, we're certain of our success – one job, one person at a time.

To browse and purchase products that support our work, visit: AccessBusinessSolutions.org

Financials

Access: Supports for Living Inc.

Income

Medicaid Medicare Insurance	\$51,268,337
Industrial Sales	\$16,277,644
County DSS and OCFS	\$4,675,319
NYS OPWDD	\$3,970,853
NYS OMH	\$5,642,480
Entitlements/SSI/Food Stamps	\$3,425,598
County Departments of Mental Health	\$2,141,767
Contributions Restricted and Equity Interest	\$1,619,884
ACCES-VR	\$313,921
Other Income*	\$2,872,274
Federal and State Grants	\$1,664,681
Participant Providers	\$555,770
Total Revenue	\$94,428,528

*Other Income includes the generous property donations by the Robert & Jonathan Engel and Gayle Metzger.

Expenses

Wages & Benefits	\$66,281,170
General Operating	\$12,614,391
Occupancy	\$8,944,985
Transportation	\$2,314,841
Consumer Emergency Assistance	\$919,951
Total Expenses	\$91,075,338



Leadership

Ronald Colavito, CEO

Amy Anderson-Winchell, LCSW, President

Maude Rosado, Chief Financial Officer

Naim Korca, RN, Chief Program Officer

Angela Woods, Chief Administrative Officer

Katariina Hoaas, LCSW, Chief Clinical Officer

Antoinette Elizondo, Senior VP of Industrial Operations

Yvette Figueroa, Senior VP of IDD Services

Lori Lentini, Senior VP of Human Resources & Talent Management

Chris Masters, Executive Director, Foundation & Senior VP of Business Development

Cliff Potts, Vice President of Business Analytics & Information Technology

2019 Gala & Vision of Hope Awards

The 2019 Gala and Vision of Hope Awards honored two people whose work seems worlds apart, but whose goals are aligned in creating boundless possibilities for people with complex needs – Mike Oates, President and CEO of Hudson Valley Economic Development Corporation and Dr. Lisa Dixon, Edna L. Edison Professor of Psychiatry at the Columbia University Medical Center where she directs the Division of Behavioral Health Services and Policy Research and the Center for Practice Innovations (CPI) at the New York State Psychiatric Institute.

Mike Oates has been an integral part of creating connections throughout the Hudson Valley that promote, not only business growth, but employment for people with disabilities. Dr. Dixon's research and work, including her leadership in OnTrackNY, has made an immeasurable impact by giving young people experiencing mental illness what we all hope for – a future with boundless potential.

The Community that Gives, Thrives

The Engel Center

Thanks to the generosity of Robert and Jonathan Engel, our team of over 1500, as well as the community, will have a new space to gather and learn. The nearly 6,000 square foot Town of Newburgh Building that had been the Engel Funeral Home was donated by the family and dedicated as the Engel Center. Plans continue to evolve for the building, with a plan for a significant portion to be used to enhance and expand opportunities for learning and skill development of our team and the community through the Access: Center for Education.

"It has been said that generosity is the outward expression of an inner attitude of compassion and kindness, and that could not be more true for our family. We are happy to know that this building, maintained by our family for nearly four decades, will continue to be cared for and used in a way that will support people with special needs to live lives of health and purpose." - The Engel Family

Mayburgh

In December 2019, Access received a property donation from an incredible community partner - Gayle Metzger, owner and founder of Mobile Life Support Services. The 15.4-acre parcel of vacant land is located in the Town of Hamptonburgh, on the Maybrook border, in Orange County, New York. We call it Mayburgh and continue to explore its future use.

"After nearly two decades of owning this property, I wanted to do something special with it for the community and knew that donating the land was the right thing to do. It was important that the land be donated to a non-profit organization, and I feel passionately about providing services and opportunities for the differently-abled members of our community to live as fully and independently as possible." - Gayle Metzger

Donors

We are always overwhelmed by the incredible generosity of our donors, and 2019 was no different. With sincere thanks to the more than 550 donors and friends who supported our work, we look forward to continuing to grow, innovate, and bring vital services to more people each year.

\$100,000 and up

Jonathan Engel

Robert C. Engel

Gayle Metzger

\$50,000 - \$99,999

Estate of Cecil Mann

\$25,000 - \$49,999

iHeartMEDIA

Warwick Savings Foundation

\$15,000 - \$24,999

Johnston's Toyota

M & T Bank & Charitable Foundation

Nick & Lisa Preddice

Robert and Deidre Relph

Sano Foundation

\$5,000 - \$14,999

Advantage Title Agency, Inc.

Alliant Insurance Services, Inc.

Bonura Hospitality

Bradford Renaissance Portraits Corp.

Melissa and Paul Cobuzzi

COPE Health Solutions

Dana Distributors, Inc.

Hudson Regional LTC Pharmacy

Hudson Valley Economic Development Corp.

William and Elaine Kaplan Family Private Foundation

MJJ Builders

Jonah Mandelbaum & Donna Applegate

Montefiore Health System

Orange Regional Medical Center

Relph Benefit Advisors

Safina Office Products, Inc.

Three Cities Management LLC

USI Insurance

Financials

Access: Supports for Living Foundation Inc.

Income

Contributions Restricted/Non Restricted	\$585,663
Investment Income Gain (Loss)	\$237,696

Total Income \$823,359

Expenses

Wages & Benefits/ Leased Staff	\$48,946
General Operating	\$37,337
Gift to Related Organization	\$191,808
Fundraising	\$226,590
Total Expenses	\$504,682